

FOREIGN TRADE BANK OF CAMBODIA

Confidential

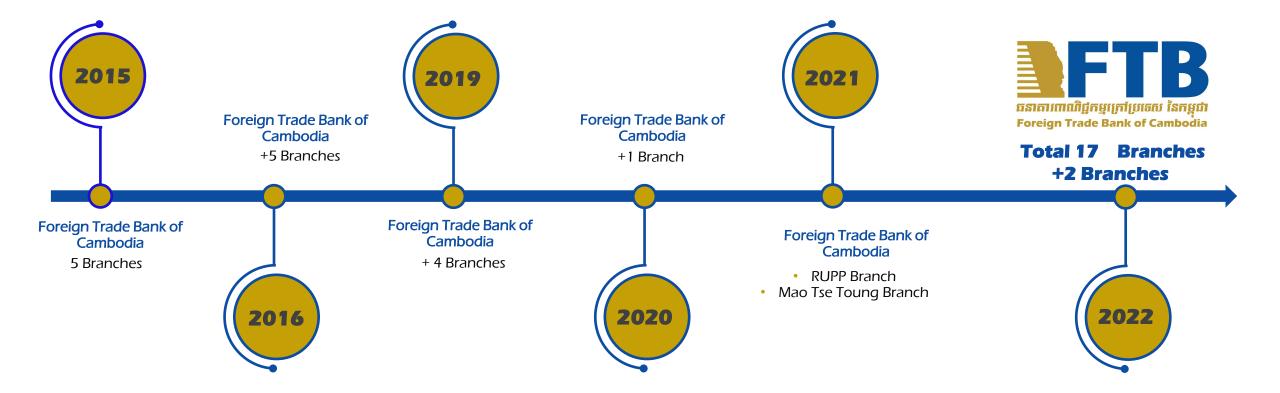
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About Us - Foreign Trade Bank of Cambodia(FTB)

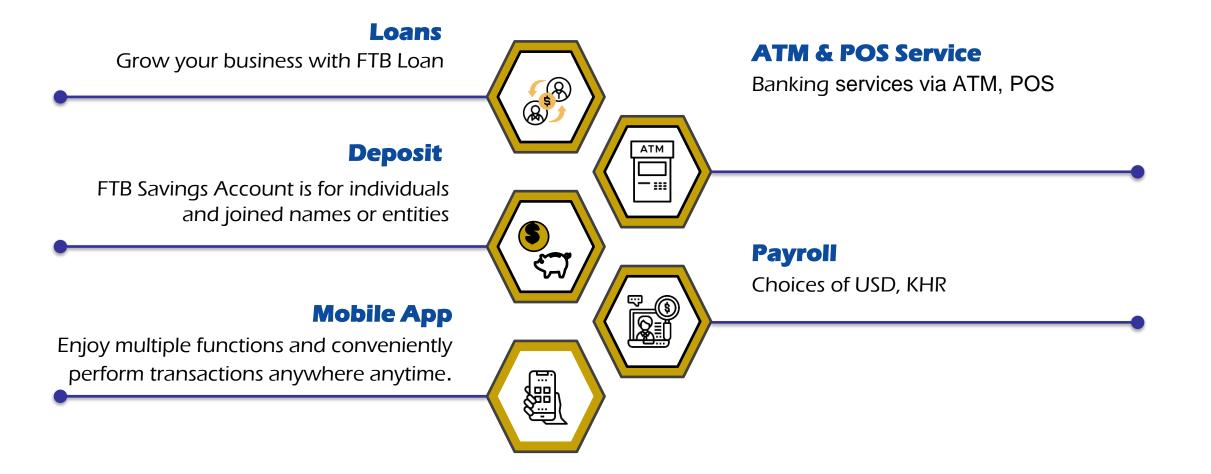
About Us		First commercial bank in Cambodia, a truly local bank trusted since 1979					
1979 Establishment as part of NB		2000 Status change – State-owned commercial bank			2022 16 Branches and 1 Counter in Phnom Penh and 5 Provinces		
1999 Break away from NBC			Joint Ve	2005 enture – Commercial Bank			
OUR VISIO	<u>v</u>				Our Proud History		
To be the preferred commercial bank in Cambodia					 Our Proud History Cambodia's First Commercial Bank 		
OUR MISSION				• Rele	 Relentlessly serve our clients since October 1979 		
 To provide innovative banking products and services. 					 Have actively played role in helping grow local businesses and economy 		
 To deliver timely and convenient solutions responsive to customers' need in order to grow. 				-	Ownership Structure	Joint between MEF (10%) and Private Entity & Individual (90%)	
To operate in a socially responsible manner.					Registered Capital	USD 79.5 million	
	Confidentiality		Reliability		Total Asset	USD 1.7 billion	
OUR COR VALUES	Team Work	(Trust		Total Deposit	USD 1.4 billion	
	Result Oriented	(Integrity	Loan	Total Loans	USD 1.1 billion	
				_		(as of January 2022)	

Foreign Trade Bank of Cambodia



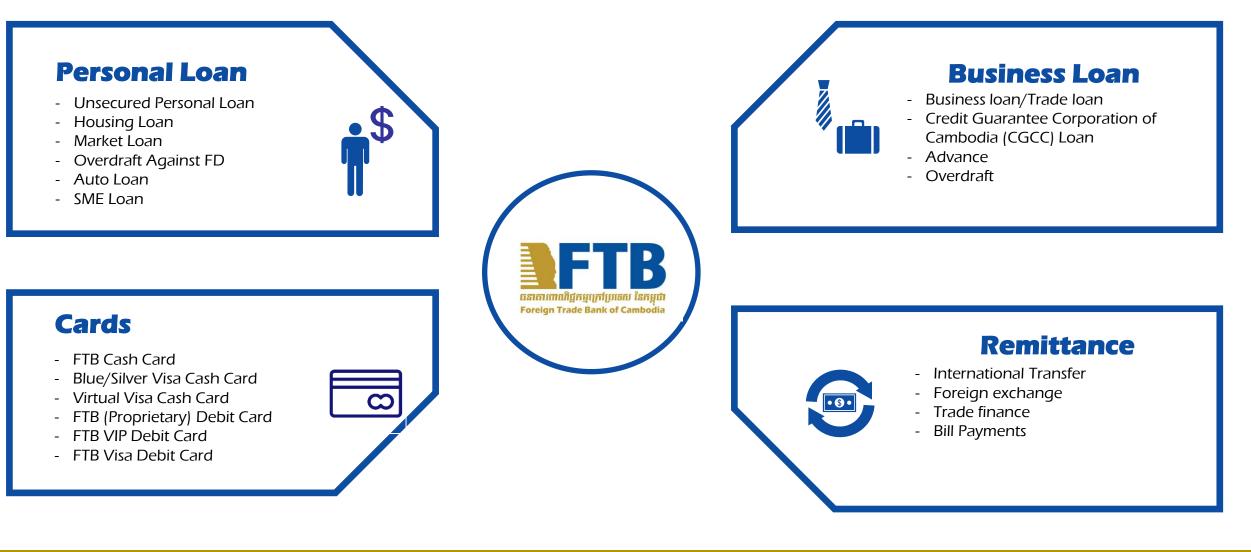






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Government scheme to support SME



- ✓ Financial viable
- ✓ New loan only
- Registered or Non-register
- Secured or unsecured
- Priority: Tourism sector
- Follow SME definition
- Payment mode only declined payment

Reduce Cost of Fund Interest rate is in between

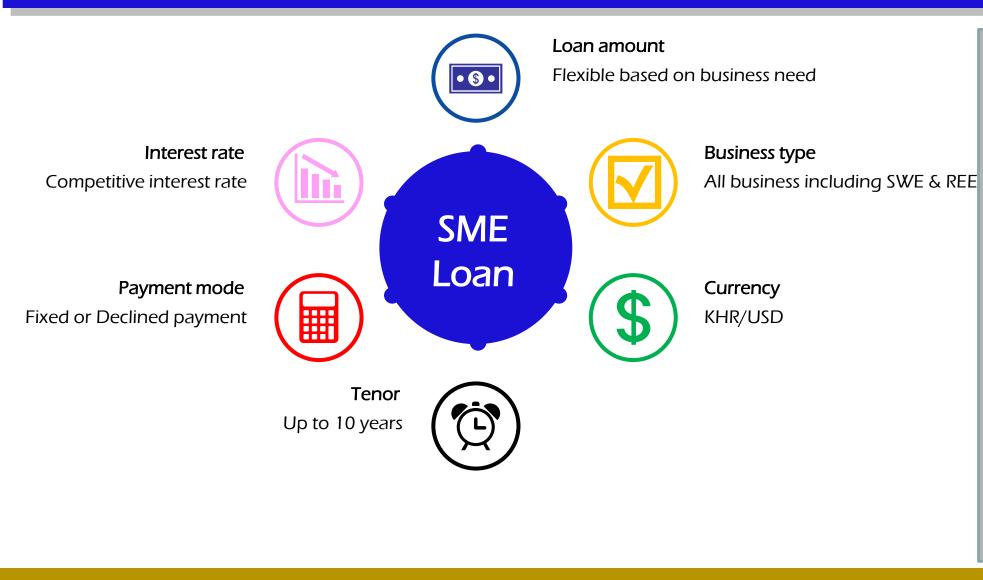
6.5% p.a (for tourism sector only)



- ✓ Financial viable
- ✓ New loan only
- Registered or Non-register
- Secured or Unsecured
- Eligible for all types of loan
- ✓ Guarantee ratio up to 80%
- Guarantee fee is based on the guaranteed amount

Support business with financial viable and Alleviating high collateral requirement, making SME bankable















Trust

We are trustworthy and committed to quality, competence, truth and fair dealing.





Privilege service

We display the highest personal and ethical standards at all levels.

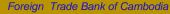


Fast & Convenience

We focus on the outcomes and deliver results that add values to our customers and stakeholders.

Confidentiality

We conduct business professionally and protect our customer information.













Call Center: 023 863 111 Our team: 081 666 921 081 666 871



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